

# INDEPENDENT AUDITOR'S REPORT AND FINANCIAL STATEMENTS

For the year ended June 30, 2006

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# INDEPENDENT AUDITOR'S REPORT

## To the management of the American University in Kosova Foundation

We have audited the accompanying financial statements of the American University in Kosova Foundation, which comprise the balance sheet as of June 30, 2006, and the related statements of revenue and expenditure, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes. These financial statements are the responsibility of the AUKF's management. Our responsibility is to express an opinion on the financial statements, taken as a whole, based on our audit.

We conducted our audit in accordance with the International Standards on Auditing issued by the International Federation of Accountants. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the AUKF as of June 30, 2006 and of the results of its operations, changes in equity and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Without qualifying our opinion we draw attention to Note 11 to the financial statements. The AUKF is involved in an ongoing dispute with the Kosova taxation authorities who are challenging its tax-exempt status as a public benefit organisation. The ultimate outcome of the matter cannot presently be determined, and no provision for any liability that may result has been made in the financial statements.

In Prishtina, Kosova on August 18, 2006

Prishtina, Kosova August 18, 2006

# **Balance Sheet**

As at June 30, 2006

		As at June 30, 2006	As at June 30, 2005
	Notes	(in EUR)	(in EUR)
ASSETS			
Non-current assets			
Property, plant and equipment	3	976,907	205,817
Total non-current assets		976,907	205,817
Current assets			
Accounts receivable	4	236,822	168,405
Other receivables		25,976	23,846
Bank and cash balances	5	1,724,127	3,065,781
Total current assets	_	1,986,925	3,258,032
TOTAL ASSETS	_	2,963,832	3,463,849
LIABILITIES AND RESERVES			
Current liabilities			
Current liabilities Deferred revenue: Tuition fees	6	165,050	159,558
Current liabilities  Deferred revenue: Tuition fees  Accounts payable and accrued expenses	6	39,871	28,493
Current liabilities Deferred revenue: Tuition fees	6		
Current liabilities  Deferred revenue: Tuition fees  Accounts payable and accrued expenses	6	39,871	28,493
Current liabilities  Deferred revenue: Tuition fees  Accounts payable and accrued expenses  Total current liabilities	6 	39,871	28,493
Current liabilities  Deferred revenue: Tuition fees  Accounts payable and accrued expenses  Total current liabilities  Non-current liabilities	_	39,871 204,921	28,493 188,051
Current liabilities  Deferred revenue: Tuition fees Accounts payable and accrued expenses Total current liabilities  Non-current liabilities Deferred revenue: Donated assets	_	39,871 204,921 55,336	28,493 188,051 6,216
Current liabilities  Deferred revenue: Tuition fees Accounts payable and accrued expenses Total current liabilities  Non-current liabilities Deferred revenue: Donated assets Total non-current liabilities	_	39,871 204,921 55,336	28,493 188,051 6,216
Current liabilities Deferred revenue: Tuition fees Accounts payable and accrued expenses Total current liabilities Non-current liabilities Deferred revenue: Donated assets Total non-current liabilities Reserves	_	39,871 204,921 55,336 55,336	28,493 188,051 6,216 6,216

Robert F. Curis	Ajten Cami
Dean	Finance Manager

# AMERICAN UNIVERSITY IN KOSOVA FOUNDATION Statement of Revenue and Expenditure

For the year ended June 30, 2006

	Notes	Year ended June 30, 2006 (in EUR)	Year ended June 30, 2005 (in EUR)
Revenue			
Grant revenue	7	8,996	2,566,315
Tuition fees	6	1,507,420	976,193
University funded scholarships	6	(137,000)	(100,000)
Application fees		6,999	11,876
Revenue from courses		87,943	67,600
Interest income		39,708	22,696
Income from donated assets	3	11,910	1,840
Other revenues		5,794	<u> </u>
Total revenue	_	1,531,770	3,546,520
Expenditure			
Staff and Faculty salaries and benefits		630,679	404,881
Staff pension contributions		16,454	12,267
•		41,662	34,495
Faculty housing costs Rent		13,847	53,648
Academic consulting fees	8	729,393	532,420
Marketing costs	O	75,775	27,923
Telephone and internet		62,889	46,386
Energy and fuel costs		24,972	15,871
Repairs and maintenance		16,528	21,670
Depreciation	3	137,023	58,463
Loss on disposal of property	3	4,704	50,405
AUKF U.S.A. office costs	3	90,741	111,640
Foreign exchange loss		2,765	15,398
Audit and legal fees		25,398	20,590
Travel expenses		12,665	1,998
Security costs		35,333	35,021
Academic events		16,315	21,342
Utilities		62,205	13,129
Bank charges		5,493	10,125
Miscellaneous		92,936	53,038
Total expenditure	_	2,097,777	1,490,305
Net (deficit)/surplus for the year		(566,007)	2,056,215

# AMERICAN UNIVERSITY IN KOSOVA FOUNDATION Statement of Changes in Equity For the year ended June 30, 2006

For	tne year	enaea	June	<i>5</i> 0,	2006

	Retained surplus (in EUR)	Total Reserves (in EUR)
Opening balance as at July 1, 2004	1,213,367	1,213,367
Net surplus for the year ended June 30, 2005	2,056,215	2,056,215
Balance as at June 30, 2005	3,269,582	3,269,582
Net deficit for the year ended June 30, 2006	(566,007)	(566,007)
Balance as at June 30, 2006	2,703,575	2,703,575

# AMERICAN UNIVERSITY IN KOSOVA FOUNDATION Statement of Cash Flows

For the year ended June 30, 2006

	Year ended June 30, 2006 (in EUR)	Year ended June 30, 2005 (in EUR)
Cash flows from operating activities		
Net (deficit)/surplus for the year	(566,007)	2,056,215
Adjustments for: Depreciation of property, plant and equipment	137,023	58,463
Loss on disposal of property	4,704	-
Grant revenue	(8,996)	(2,566,315)
Release of deferred income on donated assets	(11,910)	(1,840)
Interest income	(39,708)	(22,696)
Operating loss before changes in operating assets	(=>,,,,,,,	(,-,-)
and liabilities	(484,894)	(476,173)
Changes in operating assets and liabilities		
Increase in accounts receivable	(68,417)	(168,405)
(Increase)/decrease in other receivables	(13,750)	10,870
Increase in deferred revenue: tuition fees	5,492	47,760
Increase/(decrease) in accounts payable and accrued		(4.5.50)
expenses	11,378	(4,969)
Net cash used in operating activities	(550,191)	(590,917)
Cash flows from investing activities		
Interest received	51,328	6,529
Realisation of/(investment in) time deposits	2,265,600	(2,500,000)
Purchase of property, plant and equipment	(851,787)	(135,464)
Net cash from/(used) in investing activities	1,465,141	(2,628,935)
Cash flows from financing activities		
Grant received	8,996	2,566,315
Net cash from financing activities	8,996	2,566,315
Net increase/(decrease) in cash and cash equivalents	923,946	(653,537)
Cash and cash equivalents at the beginning of the year	565,781	1,219,318
Cash and cash equivalents at end of year (Note 5)	1,489,727	565,781

## **Notes to the Financial Statements**

For the year ended June 30, 2006

## 1. INTRODUCTION

The American University in Kosova Foundation (AUKF) is a non-profit organisation registered as a Non-Governmental Organization (NGO) on May 8, 2002 under United Nations Interim Administration Mission in Kosovo (UNMIK) Regulation No. 1999/22 on the registration and operations of NGO's in Kosova.

The AUKF was established for the purpose of founding the American University in Kosova. The Union Fund for the Reconstruction of Kosovo (UFORK) provided the initial funding for the AUKF. According to the agreement with UFORK, the AUKF will become a four-year, English language institution accredited within both Kosova and the United States of America. A Board of Directors composed of both notable Americans and Kosovars are managing the AUKF.

The number of employees in the AUKF as at June 30, 2006 was 34 (21 at June 30, 2005) excluding the professors paid by the Rochester Institute of Technology, New York.

# 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

# 2.1 Basis of preparation

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), under the historical cost convention.

# 2.2 Currency of presentation

The reporting currency of AUKF is the European Union currency unit (EUR) being the legal tender in the territory of Kosova.

# 2.3 Statement of compliance

The financial statements have been prepared in accordance with all standards and interpretations approved by the International Accounting Standards Board (IASB) which are referred to as International Financial Reporting Standards (IFRS). These standards and interpretations were previously called International Accounting Standards.

## 2.4 Significant accounting policies

A summary of the most significant accounting policies adopted in the preparation of the financial statements is presented below:

## 2.4.1 Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents are considered to be cash on hand and in operating accounts at banks with an original maturity of three months or less.

# **Statement of Cash Flows**

For the year ended June 30, 2006

# 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

## 2.4.2 Property, plant and equipment

Property, plant and equipment are stated at cost, or fair value for donated assets, less accumulated depreciation and provision for impairment where required. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down to its recoverable amount and the difference is charged to the statement of revenue and expenditure. The estimated recoverable amount is the higher of an asset's net selling price and its value-in-use.

The cost or fair value of purchased or donated property, plant and equipment is the value of the consideration given to acquire the assets and the value of other directly attributable costs which have been incurred in bringing the assets to their present location and condition necessary for their intended use.

Capital expenditure on assets in the course of construction where engineering drawings are complete or where the AUKF has obtained a licence for development from the official authorities or has commenced construction works thereon are deferred as Assets under Construction. If the project is completed, such costs are capitalised and transferred to the appropriate asset category from which time depreciation is charged using the rate applicable to the category concerned, or if the project is abandoned such costs are subsequently charged to income.

Gains and losses on disposal of property, plant and equipment are determined by reference to their carrying amount and are taken into account in determining the surplus or deficit for the reporting period. Repairs and maintenance are charged to the statement of revenue and expenditure when the expenditure is incurred.

Depreciation is provided on a straight-line basis calculated to write off the recorded cost or fair value of property, plant and equipment over their estimated useful lives at the following annual rates:

Leasehold buildings improvements	10%
Computers and related equipment	33%
Furniture, fixtures and equipment	20%
Vehicles	20%

## 2.4.3 Foreign currency transactions

Transactions in currencies other than EUR are initially recorded at the rates of exchange ruling on the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rates of exchange ruling on the balance sheet date. Profits and losses arising on translation are recorded in the statement of revenue and expenditure in the period in which they arose.

## 2.4.4 Grants related to assets

Grants related to assets, including non-monetary grants at fair value, are presented in the balance sheet by setting up the grant as deferred income. Deferred income is recognised as income on a systematic and rational basis over the useful life of the related assets.

# **Notes to the Financial Statements**

For the year ended June 30, 2006

# 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.4.5 Grants related to income

Grants related to income are recognised as income based on the accrual principle in the period in which the related expenditure is incurred for which the grant is being given. Grants received as general grants without conditions are taken to the statement of revenue and expenditure in the period in which they are received.

## 2.4.6 Revenue recognition

Revenue from tuition fees is recognised as income on a straight-line basis over the period of the relevant tuition course. Application fees are recognised as income in the period of application.

Interest income is accrued on a time basis, by reference to the principal outstanding and the effective interest rate applicable.

### 2.4.7 Taxation

The AUKF was established as a non-profit organisation under UNMIK regulations. Based on the laws in force in Kosova, it was exempt from taxation on revenues generated and profits earned. However, the AUKF is currently involved in ongoing negotiations with the tax authorities concerning its legal taxation status, the likely outcome of which is presently uncertain.

#### 2.4.8 Use of estimates

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reported period. Actual results could differ from those estimates.

# 2.4.9 Retirement benefit costs

The AUKF makes no provision and has no obligation for employee pensions over and above the contributions paid into the state pension scheme.

## 2.4.10 Fair values

International Accounting Standard No. 32 "Financial Instruments: Disclosure and Presentation," provides for the disclosure in the notes to the financial statements of information about the fair value of financial assets and liabilities. Fair value for this purpose is defined as the amount for which an asset can be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. It is the policy of the AUKF to disclose the fair value information of those assets and liabilities for which published market information is readily available.

# AMERICAN UNIVERSITY IN KOSOVA FOUNDATION Notes to the Financial Statements For the year ended June 30, 2006

# 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.4.11 Impairment of assets

Impairment of the AUKF's assets is assessed based on the provisions of IAS No. 36 "Impairment of Assets." IAS No. 36 requires an impairment loss to be recognised whenever the carrying value of an asset exceeds its recoverable amount. The recoverable amount of an asset is the higher of its net selling price and its value in use. Value in use is the present value of estimated future cash flows expected from the continuing use of an asset and from its disposal.

## 2.4.12 Scholarship fund

The scholarship fund arises from funds provided by various governmental and non-governmental organisations for the cost of student scholarships at the AUKF. The funds are awarded to students qualifying for a scholarship under the criteria set out by the various donor organisations.

# 2.4.13 Comparative financial information

Certain comparative figures have been restated to conform to the current year's basis of presentation of the financial statements.

# AMERICAN UNIVERSITY IN KOSOVA FOUNDATION Notes to the Financial Statements For the year ended June 30, 2006

# 3. PROPERTY, PLANT AND EQUIPMENT

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	Leasehold buildings improvement s (in EUR)	Computers and related equipment (in EUR)	Furniture, fixtures and equipment (in EUR)	Vehicles (in EUR)	Assets under construction (in EUR)	Total (in EUR)
Cost						
As at June 30, 2005	-	135,100	55,529	31,329	76,954	298,912
Additions	91,552	233,637	63,463	23,619	500,546	912,817
Transfers	76,524	-	430	-	(76,954)	-
Disposals	(5,040)	-	-	-	-	(5,040)
As at June 30, 2006	163,036	368,737	119,422	54,948	500,546	1,206,689
Accumulated depreciation						
As at June 30, 2005	-	59,662	23,280	10,153	_	93,095
Charge for the year	13,721	94,188	20,236	8,878	-	137,023
Relating to disposals	(336)	-	-	-	-	(336)
As at June 30, 2006	13,385	153,850	43,516	19,031	-	229,782
Net book value						
As at June 30, 2006	149,651	214,887	75,906	35,917	500,546	976,907

# 2005

	Leasehold buildings improvement s (in EUR)	Computers and related equipment (in EUR)	Furniture, fixtures and equipment (in EUR)	Vehicles (in EUR)	Assets under construction (in EUR)	Total (in EUR)
Cost						
As at July 1, 2004	-	76,217	38,902	31,329	17,000	163,448
Additions		58,883	16,627		59,954	135,464
As at June 30, 2005		135,100	55,529	31,329	76,954	298,912
Accumulated depreciation						
As at July 1, 2004	-	19,323	11,422	3,887	-	34,632
Charge for the year		40,339	11,858	6,266	-	58,463
As at June 30, 2005		59,662	23,280	10,153	-	93,095
Net book value						
As at June 30, 2005		75,438	32,249	21,176	76,954	205,817

# 3. PROPERTY, PLANT AND EQUIPMENT (continued)

Assets under construction relate to the costs incurred by the AUKF up to the balance sheet date in respect of the reconstruction and renovation of a new restaurant and residential building situated on the Germia Campus premises, which is expected to be completed in September 2006.

Included within additions for the year ended June 30, 2006 is IT equipment donated to the AUKF by the IPKO Institute in the amount of EUR 61,030. Revenues relating to donated assets are recognised in parallel with the related depreciation charge applied upon the asset, as detailed below.

### Deferred income related to donated assets

	Year ended June 30, 2006 (in EUR)	Year ended June 30, 2005 (in EUR)
Opening balance at the beginning of the year	6,216	8,056
Receipt of assets during the year	61,030	-
Release to income	(11,910)	(1,840)
Closing balance at the end of the year	55,336	6,216

#### 4. ACCOUNTS RECEIVABLE

The balance of this account as at June 30, 2006 represents tuition fees receivable from students in respect of which the related revenue has been deferred as explained under Note 6 below. The fees are due mainly for the 2006/2007 academic year.

#### 5. BANK AND CASH BALANCES

	As at June 30, 2006 (in EUR)	As at June 30, 2005 (in EUR)
Current accounts at banks Cash in hand Deposit account at foreign bank	687,777 1,950 800,000	563,938 1,843
Total cash and cash equivalents	1,489,727 234,400	565,781 2,500,000
Time deposit accounts at local banks	1,724,127	3,065,781

Current accounts at banks include one foreign currency account held at a United States bank with a balance of USD 38,846, equivalent to EUR 30,951, as at June 30, 2006 (2005: USD 63,757, equivalent to EUR 54,674).

As at June 30, 2006 the AUKF maintained two time deposit accounts, one of which is held at a local bank, has a balance of EUR 234,000, earns interest at an annual rate of 4.30% and has a maturity date in May 2007. The other deposit account is held at a U.S. bank and has a balance of EUR 800,000,

# **Notes to the Financial Statements**

For the year ended June 30, 2006

earns interest at a variable market rate, is maturable upon demand and is accordingly included within cash and cash equivalents.

### 6. DEFERRED REVENUE: TUITION FEES

	Year ended June 30, 2006 (in EUR)	Year ended June 30, 2005 (in EUR)
Opening balance at July 1	159,558	111,799
Deferred income arising on tuition fees received during the		
financial period	1,375,912	923,952
University funded scholarships	137,000	100,000
Release to income for the financial period	(1,507,420)	(976,193)
Closing balance as at June 30	165,050	159,558

Scholarships were awarded and funded by the AUKF to its 274 students at the rate of EUR 500 per student, equivalent to EUR 137,000, for the year ended June 30, 2006 (2005: EUR 100,000). Further scholarships were funded by outside donors as described in Note 10.

### 7. GRANT REVENUE

During the year ended June 30, 2006 the AUKF received grant revenue of EUR 8,996 (2005: EUR 2,566,315) from a donor.

## 8. ACADEMIC CONSULTING FEES

The fees of EUR 729,393 (2005: EUR 532,420) represent amounts paid to the Rochester Institute of Technology ("RIT"), a United States education corporation. These fees are in accordance with the terms of an agreement dated September 25, 2003 between the AUKF and the RIT for the provision of experts and certain specific educational services by the RIT to the AUKF.

# 9. RELATED PARTY DISCLOSURE

The AUKF did not enter into any transactions with related parties during the year ended June 30, 2006. Furthermore, no balances due to or from related parties existed as at June 30, 2006.

#### 10. SCHOLARSHIP FUNDS

Scholarship funds have been provided by the AUKF, UFORK, KFOS, the Ministry of Economy and Finance, the Dukagjini Group and other donors, to fund the cost of student scholarships which meet the criteria agreed with the donor. These funds are recorded outside the balance sheet since the monies are held by the AUKF on behalf of its students.

## 10. SCHOLARSHIP FUNDS (continued)

A summary of the scholarship fund account movement is as follows:

	Year ended June 30, 2006 (in EUR)	Year ended June 30, 2005 (in EUR)
Opening balance as at July 1	55,703	-
Donations received during the financial period	58,167	163,259
University funded scholarships (Note 6)	137,000	100,000
Awards granted during the financial period	(197,104)	(207,556)
Closing balance as at June 30	53,766	55,703

### 11. TAXATION STATUS

The AUKF is involved in an ongoing dispute with the Kosova taxation authorities who are challenging its tax-exempt status as a public benefit organisation. A preliminary decision was announced on August 2, 2006 ratifying the estimated assessment made of arrears of profit tax, value added tax and penalties applied thereon for the period from inception in May, 2002 up to December 31, 2005, in the total amount of EUR 522,382.90. This decision is under the legal appeal process and no provision for this potential taxation liability has been made on the basis that official verification of tax-exempt status has already been received up to this date, and management are very confident that a favourable outcome will eventually be achieved from the due legal procedures.

Furthermore, no provision for taxation liability has been made for the period from January 1, 2006 to June 30, 2006 since AUKF management are of the opinion that a favourable outcome will also be achieved as a result of the legal process in respect of this period and that their tax-exempt status as a non-profit organisation will remain intact.

## 12. GERMIA CAMPUS PREMISES

Pursuant to a Memorandum of Understanding signed between the AUKF and the Ministry of Education, Science and Technology of Kosova, formalised by a contract between the AUKF and the Municipality of Prishtina, the AUKF will have the use of the "Germia Campus" educational facility for a period of ten years commencing from July 1, 2005 with the possibility of renewal after the expiry of this term. The contract specifies that the AUKF will have use of the site on a rent-free and tax-free status during this period.

The renovation and reconstruction of the "Germia Campus" was carried out by the Mabetex Corporation acting on a donor basis, commencing in February 2005 and completed in October 2005. Since the project work was performed on a donor basis and the contract between the AUKF and the Municipality of Prishtina specifies that such renovations shall remain the property of the owner, no related costs are capitalised by the AUKF except for those costs incurred by the AUKF itself as explained under Note 3.

# **Notes to the Financial Statements**

For the year ended June 30, 2006

### 13. RISK MANAGEMENT

### Credit risk

The AUKF is exposed to credit risk in respect of tuition fees receivable from its students. Appropriate provision for doubtful collection is made in respect of those fees receivable as at the balance sheet date.

### Interest rate risk

The AUKF is exposed to interest rate risk only in respect of its time deposits maintained at the balance sheet date, which earn interest at market rates. Interest margins may increase as a result of changes in market interest rates but may reduce or create losses in the event that unexpected movements arise.

## Foreign exchange risk

The AUKF is exposed to foreign exchange risk as transactions are undertaken both in local and foreign currency. Management monitors and sets limits on the level of such exposure by currency and in total. The AUKF does not speculate in or engage in the trading of derivative financial instruments.

## Liquidity risk

Liquidity risk is defined as the risk when the maturity of assets and liabilities does not match. The AUKF monitors its liquidity on a periodic basis in order to manage its obligations as and when they fall due.