

National Technical Institute for the Deaf  
Business Studies Department  
Lyndon Baines Johnson Building  
52 Lomb Memorial Drive  
Rochester, NY 14623-5604  
585-475-6606 (V/TTY)  
Fax 585-475-7900

**To:** Dr. Carol Whitlock and Dr. Stephen Aldersley  
**From:** Mary Lou Basile, Chairperson, and Mark J. Pfuntner,  
Associate Professor, Business Studies Department

**Date:** May 5, 2015

**Re:** Articulation Agreement - Change in course requirements for HSPSN-AS – Hotel and Resort  
Management Option

The following changes are being proposed to the HSPSN-AS degree due to changes that have occurred in the International School of Hospitality (CAST) requirements for their BS degree in International Hotel and Resort Management.

**Former requirements for the Hotel and Resort Management option were that students take:**

- HSPT-232 Hospitality Real Estate and Facilities Management and HSPT-235 International Destinations. These will now become program electives.

**Students in the Hotel and Resort Management option will take:**

- FOOD-223 Food and Beverage Management and FOOD-226 Food and Beverage Operations rather than the courses above.

**Rationale:** This change is being proposed because of changes made to the BS degree requirements. This change will facilitate transfer to the BS concentrations in International Hotel and Resort Management and Entertainment and Event Planning. These changes will make students more marketable when looking for employment.

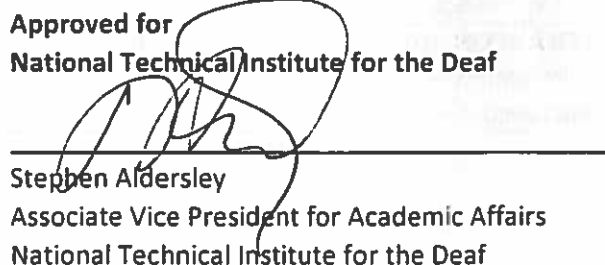
**Summary:** This two course change of 6 credits is a 10% change to the program.

**Approved for**  
**College of Applied Science and Technology**



Carol B. Whitlock, Chairperson  
International Hospitality & Service Management

**Approved for**  
**National Technical Institute for the Deaf**



Stephen Aldersley  
Associate Vice President for Academic Affairs  
National Technical Institute for the Deaf

## ARTICULATION AGREEMENT: SEMESTER CONVERSION

NATIONAL TECHNICAL INSTITUTE FOR THE DEAF

AND INTERNATIONAL HOSPITALITY AND SERVICE MANAGEMENT AT THE COLLEGE OF APPLIED  
SCIENCE AND TECHNOLOGY AT RIT

A.S. DEGREE BUSINESS/B.S. DEGREE: HOSPITALITY AND SERVICE MANAGEMENT WITH HOTEL AND  
RESORT MANAGEMENT OPTION

NTID COURSE	CREDITS	RIT COURSE	CREDITS
LAS-P6 NSCI-250 or above (Science)	3	COS Lab Science	3
CAST-HSPT- 181 Principles of Food, Hotel and Tourism Operations	3	CAST-HSPT- 181 Principles of Food, Hotel and Tourism Operations3	3
CAST-HSPT-131 Hotel Management and Operations	3	CAST-HSPT-131 Hotel Management and Operations	3
First Year Seminar	3	First Year Seminar	3
First Year Writing Seminar	3	First Year Writing Seminar	3
LAS Perspectives 1	3	LAS Perspectives 1	3
NACC-205 Financial Accounting	3	SBC-ACCT-101 Financial Accounting	3
LAS Elective NMTH-250 or above	3	University Arts/Sciences Electives	3
COS MATH-101 College Algebra	3	COS MATH-101 College Algebra	3
CAST HSPT-284 Hospitality Industry Sales and Marketing	3	CAST HSPT-284 Hospitality Industry Sales and Marketing	3
LAS Perspectives 2	3	LAS Perspectives 2	3
FOOD-223 Food and Beverage Management	3	FOOD-223 Food and Beverage Management	3
CAST-HSPT-499 Cooperative Work Experience	0	CAST-HSPT-499 Cooperative Work Experience	0
COLA ECON-101 Principles of Microeconomics	3	COLA ECON-101 Principles of Microeconomics	3

CAST HSPT-281 Service Management in a Global Economy	3	CAST HSPT-281 Service Management in a Global Economy	3
CAST-HSPT or FOOD Program Elective	3	CAST-HSPT or FOOD Program Elective	3
CAST-HSPT or FOOD Program Elective	3	CAST-HSPT or FOOD Program Elective	3
CAST FOOD-226 Food and Beverage Operations	3	CAST FOOD-226 Food and Beverage Operations	3
LAS Perspectives 3	3	LAS Perspectives 3	3
LAS Perspectives 4	3	LAS Perspectives 4	3
CAST-HSPT-334 International Resort Management	3	CAST-HSPT-334 International Resort Management	3
PE Activity	0	PE Activity	0

# R·I·T

College of Applied Science and Technology  
Transfer Agreement  
with National Technical Institute for the Deaf

## Rochester Institute of Technology

National Technical Institute for the Deaf  
Business Studies Department  
Max Lowenthal Building  
108 Lomb Memorial Drive  
Rochester, NY 14623-5608  
585-475-2366 (V/TTY)  
Fax: 585-475-6625

The purpose of this Transfer Agreement is to:

- Attract qualified students to the International Hospitality & Service Management program who want to pursue an option in Food and Beverage Management or Hotel and Resort Management.
- Facilitate the transition of qualified transfer students from the National Technical Institute for the Deaf to the International Hospitality & Service Management program at the College of Applied Science and Technology.

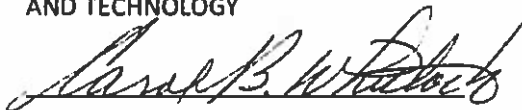
### Terms

- The International Hospitality & Service Management program at the College of Applied Science and Technology agrees to accept those qualified students who have successfully completed their associate degree program.

Qualified students will:

1. have earned a cumulative grade point average of 2.50 or above on a 4.00 scale, and
  2. be in good standing at the National Technical Institute for the Deaf.
- Transfer credit will be considered for all courses completed with a grade of "C" or better.
  - A review of this Transfer Agreement can be requested by either college in case of significant curriculum changes but no less than every two years.

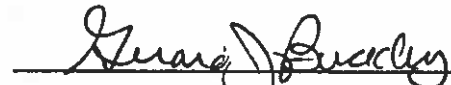
APPROVED FOR  
COLLEGE OF APPLIED SCIENCE  
AND TECHNOLOGY



Carol Whitlock, Interim Chairperson  
International Hospitality and Service Management

Date: April 6, 2011

APPROVED FOR  
NATIONAL TECHNICAL  
INSTITUTE FOR THE DEAF



Gerard Buckley, President/Dean  
National Technical Institute for the Deaf

Date: 4/26/11

## ARTICULATION AGREEMENT: SEMESTER CONVERSION

### NATIONAL TECHNICAL INSTITUTE FOR THE DEAF AND INTERNATIONAL HOSPITALITY AND SERVICE MANAGEMENT AT THE COLLEGE OF APPLIED SCIENCE AND TECHNOLOGY AT RIT

#### A.S. DEGREE BUSINESS/B.S DEGREE: HOSPITALITY AND SERVICE MANAGEMENT WITH FOOD AND BEVERAGE MANAGEMENT OPTION

<u>NTID COURSE</u>	<u>CREDITS</u>	<u>RIT COURSE</u>	<u>CREDITS</u>
LAS –P6 NSCI-250 or above (Science)	3	COS Lab Science	3
CAST-HSPT-181 Principles of Food, Hotel and Tourism Operations	3	CAST-HSPT-181 Principles of Food, Hotel and Tourism Operations	3
CAST-FOOD -121 Principles of Food Production	3	CAST-FOOD -121 Principles of Food Production	3
First Year Seminar	3	First Year Seminar	3
First Year Writing Seminar	3	First Year Writing Seminar	3
LAS-Perspectives 1	3	LAS-Perspectives 1	3
NACC-205 Financial Accounting	3	SCB-ACCT-101 Fin. Accounting	3
LAS-Elective NMTH-250 or above	3	University Arts/Sciences Electives	3
COS-MATH-101 College Algebra	3	COS-MATH-101 College Algebra	3
CAST-HSPT-284 Hospitality Industry Sales and Marketing	3	CAST-HSPT-284 Hospitality Industry Sales and Marketing	3
LAS-Perspectives 2	3	LAS-Perspectives 2	3
CAST-FOOD-223 Food and Beverage Management	3	CAST-FOOD-223 Food and Beverage Management	3
CAST-HSPT-499 Cooperative Work Experience	0	CAST-HSPT-499 Cooperative Work Experience	0
COLA-ECON-101 Principles of Microeconomics	3	COLA-ECON-101 Principles of Microeconomics	3

CAST-HSPT-281 Service Management in a Global Economy	3	CAST-HSPT-281 Service Management in a Global Economy	3
CAST-HSPT or FOOD Program Elective	3	CAST-HSPT or FOOD Program Elective	3
CAST-HSPT or FOOD Program Elective	3	CAST-HSPT or FOOD Program Elective	3
CAST-FOOD-123 Sanitation and Safety	1	CAST-FOOD-123 Sanitation and Safety	1
LAS-Perspectives 3	3	LAS-Perspectives 3	3
LAS-Perspectives 4	3	LAS-Perspectives 4	3
CAST-FOOD-224 Serving Alcohol Safely	1	CAST-FOOD-224 Serving Alcohol Safely	1
CAST-FOOD-226 Restaurant Operations	4	CAST-FOOD-226 Restaurant Operations	4
PE Activity	0	PE Activity	0