There are times in our positions while collaborating and working with others that we have to encourage various perspectives and points of view to drive results. Having influence on how others think, and potentially behave, can be helpful while implementing change or overcoming conflict and challenges in the workplace. Please be mindful, this is not to be confused with manipulation, more so being strategic and helping colleagues see different perspectives to drive results. Strong influencers are often seen as informal leaders in their organizations if they are not in a leadership role. How do you become one of those people?

To learn more about influencing, check out these resources.

- Influencing Others (LinkedIn Learning, 00:41 hrs)
- Practical Influencing Techniques (LinkedIn Learning, 02:50 hrs)
- Leading Without Formal Authority (LinkedIn Learning, 00:58 hrs)
- The 10 Essentials of Influence and Persuasion (LinkedIn Learning, 00:41 hrs)
- Persuading Others (LinkedIn Learning, 00:30 hrs)